



## Case Study: Beasley Allen

CloudNine LAW™

### HIGHLIGHTS:

Plaintiff firm saved over \$100,000 upfront costs using CloudNine LAW to refine and access relevant data faster without outsourcing and loading directly to CloudNine Concordance® for maximum efficiency.

#### CUSTOMER PROFILE

Law firm Beasley, Allen, Crow, Methvin, Portis & Miles represents plaintiffs and claimants in civil litigation and currently employs more than 85 lawyers and over 275 support staff.

### BUSINESS SITUATION

Incurring upfront cost of outsourcing eDiscovery processing created financial strain on the firm while losing valuable time waiting to import TIFF images into CloudNine Concordance.

### SOLUTION

After considering a variety of software tools on the market, the firm subscribed to CloudNine LAW, to combine paper imaging and electronic discovery into one integrated processing solution.

The “pre-discovery” process reduced file volume and gave users access to review data sooner, providing considerable savings in both time and cost.

### BENEFITS

Through one unusual demand by defense council, the firm processed over 10 million pages through CloudNine LAW, saving approximately \$100,000 by processing in-house. The cost savings in this one single case, more than offset the cost of their CloudNine LAW license for an entire year.

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CloudNine LAW is easy to use and requires minimal staffing to operate—I learned how to operate the software in days and am now able to run data loading on up to 30 computers at one time.

We have seen significant improvement to cash flow by reducing e-discovery processing costs, saving our firm an extraordinary amount of money.

The software is simple but its capabilities are enormous.

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System Software Specialist  
**Beasley Allen**

**Every day our software helps our  
1,000+ clients answer their most pressing  
data discovery questions.**



## About CloudNine

Our clients benefit from a combination of innovative CloudNine software and a community of hundreds of service providers and experts. Established in 2002, CloudNine has offices in Houston, Raleigh and Dayton with remote employees throughout the USA.

## CloudNine Differentiators

FLEXIBILITY	ADAPTABILITY	COMMUNITY	TECHNOLOGY
On-premise, mobile, cloud or hybrid deployment.	End-to-end or complementary applications.	Hundreds of experts around the world ready to help.	Easy to deploy, manage and use.

## CloudNine Product Overview



Ingest and process more than 2,000 file types quickly while providing maximum flexibility in production and in export to review.



Import, review and produce eDiscovery documents in-house with simultaneous operations, flexible deployment and custom reports.



Investigate issues, assess risk, confirm compliance and begin early case assessment to control time and cost of producing redundant and irrelevant documents.



Simplify the discovery process by allowing you to upload documents quickly and begin reviewing document collection in minutes.